Use of ICT in the training of legal skills

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USE OF ICT IN THE TRAINING OF LEGAL SKILLS

By ROB NADOLSKI and JÜRGEN WÖRETSCHOFER*

Introduction

FLEXIBLE PROBLEM-SOLVING behaviour based upon applying complex cognitive skills is now regarded as a desirable attribute of law graduates. Acquiring these complex cognitive skills can only be accomplished through a *complex learning process* where knowledge, skills, and attitudes are acquired and integrated and where these are coordinated during task execution. Only then can we acquire those complex skills that aim at transfer of what is learned in law school to work settings. The challenging question for legal education is, how can we help law students acquire these complex cognitive skills? And an inferred question is: how can this be done with minimum expenditure? Short answers to those questions respectively may be to use a situated learning paradigm, and use ICT. We shall examine this in more detail below.

Situated learning paradigm and support

Modern instructional theories focus increasingly on authentic learning tasks based on real-life tasks as the paramount condition for learning.¹ A considerable risk with using such authentic tasks is that they are often too difficult for novice learners to deal with as a whole. A common solution for this problem is to provide *support* that segments the problem-solving process of whole learning tasks into smaller phases and helps learners to carry out those phases. Providing support is inextricably bound up with learning and can be made operational via process worksheets, "driving" questions, and feedback.² *Process worksheets*,³ offer a way to help learners understand the framework, and guide them through the phases in the problem-solving process of the whole learning task. *Focused questions* are open questions given at the start of a phase and guide learners in how to carry out a phase, for instance, by suggesting relevant procedures and principles, by activating relevant prior knowledge, and by referring

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1 M. D. Merrill, First principles of instruction, *Educational Technology, Research and Development*, 50, 43-59, (2002); C.M. Reigeluth (ed.), *Instructional design theories and models: A new paradigm of instructional theory*, Vol. 2 (1999), Mahwah, NJ: Lawrence Erlbaum Associates; J.J.G. van Merriënboer and P.A. Kirschner, Three worlds of instructional design: State of the art and future directions, *Instructional Science*, 29, 429-441, (2001).

2 For example, E. H. Mory, Feedback research, in *Handbook of research for educational communications and technology*, edited by D.H. Jonassen, New York: Macmillan Library Reference (1996).

3 J. J. G. van Merriënboer, *Training complex cognitive skills*, Englewood Cliffs, NJ: Educational Technology Publications (1997).

learners to information resources. The benefits of such questions combined with *feedback*, on reflection, exploration and self directed learning is undisputed.⁴

Situated learning paradigm within Multimedia Practicals

Using authentic learning tasks is a challenging experience for instructional designers, especially in distance education. Where traditional universities can use internships, laboratories, and field trips, distance universities such as the Open University of the Netherlands lack such facilities and are forced to look for suitable replacements such as simulations or multimedia practicals. A multimedia practical is a self-contained electronic learning environment which provides context-relevant practice to students for acquiring complex skills such as diagnosing a particular disease, selecting a suitable job applicant, modelling stress-factors that cause mental overload in workers, or preparing a plea to be held in court.⁵ These practicals provide authentic settings for learners to develop the cognitive schemata necessary for acquiring complex skills.

The essence of a complex cognitive skill is that its mastery involves coordination and integration of its constituent skills and not simply the mastery of those separate constituent skills. Many researchers⁶ agree that transfer-oriented learning can best be achieved through the use of realistic *learning tasks* consisting of an authentic task description, an environment to carry out the task, and feedback on the quality of task execution. Furthermore, it is generally accepted that transfer can only be expected in such circumstances where there is enough practice for the necessary schema

acquisition,⁷ where the stimulation of mind the mindful abstract used in a variety of complex learning tasks support is embedded

Situated learning paradigm

In the past, it has been forced to implement recently this approach education because of institutions have been number of reasons potential educational was always going to patterns of teaching ICT settings is a complex programs, and a critical acceptance.

Hypotheses of the case

The present study employs a randomised (absent) on the performance of that performance. interviewing task with efficient learners the hypothesis was that than college students

4 E. J. R. C. Dochy, *Assessment of prior knowledge as a determinant for future learning*, Utrecht/London: LEMMA, Jessica Kingsley (1992); N. Morgan and J. Saxton, *Teaching, questioning and learning*, London: Routledge Morgan and Saxton (1991); S. Naidu and R.M. Bernard, Enhancing academic performance in distance education with concept mapping and inserted questions, *Distance Education*, 13, 218–233 (1992); D.C. Orlich, R.J. Harder, R.C. Callahan, D.P. Kauchak, and W.H. Gibson, *Teaching strategies: A guide to better instruction*, 4th ed., Toronto: Heath and Company (1994); D. Rowntree, *Exploring open and distance learning*, London: Kogan page (1992).

5 R. J. Nadolski, P. A. Kirschner, J. J. G. van Merriënboer and H. G. K. Hummel, A model for optimizing step size of learning tasks in competency-based multimedia practicals. *Educational Technology Research and Development*, 49, 87–103 (2001); W. Westera and P.B. Sloep, The Virtual Company: Toward a self-directed, competence-based learning environment in distance education, *Educational Technology*, 38, 32–37 (1998).

6 See, e.g., M. Hannafin, S. Land and K. Oliver, Open learning environments: Foundations, methods, and models, in C. M. Reigeluth (ed.), *Instructional-design theories and models: A new paradigm of instructional theory*, Vol. 2, pp. 115–140, Mahwah, NJ: Lawrence Erlbaum (1999); D. H. Jonassen, Designing constructivist learning environments. In C. M. Reigeluth (ed.), *Instructional-design theories and models: A new paradigm of instructional theory*, Vol. 2, pp. 215–239, Mahwah, NJ: Lawrence Erlbaum (1999); R. E. Mayer, Designing instruction for constructivist learning. In C. M. Reigeluth (ed.), *Instructional-design theories and models: A new paradigm of instructional theory*, Vol. 2, pp. 141–159, Mahwah, NJ: Lawrence Erlbaum (1999); M. D. Merrill, First principles of instruction, *Educational Technology, Research and Development*, 50 43–59 (2002); R. Stark, H. Gruber, A. Renkl, and H. Mandl, Instructional effects in complex learning: Do objective and subjective learning outcomes converge? *Learning and Instruction*, 8, 117–129 (1998).

7 R. J. Spiro, R. L. Coul, *Advanced knowledge acquisition*, University of Illinois, Champaign

8 F. Paas, and J. J. G. van Merriënboer, A geometrical problem solving task, *Instructional Science*, 22, 86, 122–133 (1994).

9 D. N. Perkins, and G. S. Smith, *Learning in the real world*, 16–25 (1989).

10 An ecologically valid learning environment settings, but has, in comparison of participants are monitored was clearly out of the studies with similar procedures electronic logging to check From these pilot studies with the expectations for

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acquisition,⁷ where there is much variability in practice,⁸ and where there is stimulation of mindful abstraction.⁹ Transfer-oriented learning is aimed at the mindful abstraction from concrete learning experiences to be effectively used in a variety of previously unencountered settings. Through support, complex learning tasks come within reach of learners' capabilities. Such support is embedded within multimedia practicals.

Situated learning paradigm revisited for face-to-face educational institutions

In the past, it has been distance universities who have been traditionally forced to implement the "situated learning paradigm" in ICT settings. More recently this approach has also been followed by other institutions in higher education because of the cost of face-to-face tutoring. Historically, such institutions have been reluctant to adopt this approach, and there are a number of reasons for this: the technical infrastructure was missing, the potential educational value was not fully apparent and funding ICT projects was always going to be problematic. In addition, ICT often disrupts settled patterns of teaching and learning. What is required to achieve the shift to ICT settings is a coherent educational strategy to develop and use ICT programs, and a critical mass of ICT programs to induce broader use and acceptance.

Hypotheses of the case study

The present study was conducted in an ecologically valid setting¹⁰ and employs a randomised design to examine the effects of support (present, absent) on the performing of legal interviewing tasks and on the efficiency of that performance. The first hypothesis was that students solving a legal interviewing task with support will show higher performance and be more efficient learners than students withdrawn from support. The second hypothesis was that universities' students will be more efficient learners than college students because of their differences in academic skills.

7 R. J. Spiro, R. L. Coulson, P. J. Feltovich and D. K. Anderson. *Cognitive flexibility theory: Advanced knowledge acquisition in ill-structured domains* (Tech. Rep. No. 441). Champaign, IL: University of Illinois, Center for the Study of Reading (1988).

8 E. Paas, and J. J. G. van Merriënboer. Variability of worked examples and transfer of geometrical problem solving skills: A cognitive load approach. *Journal of Educational Psychology*, 86, 122-133 (1994).

9 D. N. Perkins, and G. Salomon. Are cognitive skills context-bound? *Educational Researcher*, 18, 16-25 (1989).

10 An ecologically valid setting enables participants to work with realistic tasks in realistic settings, but has, in comparison to a lab-experiment, the disadvantage that not all the actions of participants are monitored during the experiment. In our case, conducting a lab-experiment was clearly out of the question due to practical reasons. We have conducted some pilot studies with similar programs (e.g., *Preparing a Plea*) with very detailed observations and electronic logging to check whether participants generally behave in an expected manner. From these pilot studies participants' general behaviour is known, and this is in accordance with the expectations for the current study.

Task efficiency is defined as task performance in relation to perceived mental effort. Although efficiency can be operationalised in many different ways,¹¹ higher efficiency always indicates equivalent results with lower investments, higher results with the same investments, or, ideally, higher results with lower investments. Perceived mental effort is a good indicator of how mentally demanding a task is.¹² For example, if two students reach the same performance level, but the second student reports a higher level of mental effort, then the first student is said to be more efficient.

In this study, "prior knowledge" refers to prior legal interviewing skills. These skills might be influenced by prior domain knowledge with respect to Law and by academic skills. The randomised set-up of the present study and the provided information during the preparation stage of the legal interviews rule out possible effects of prior domain knowledge with respect to Law. Although we expected that participants would not have any relevant prior knowledge with respect to legal interviewing techniques, we collected some additional data to check this.

Content of Legally Speaking

Legally Speaking consisted of a textbook and a competency-based practical on CD ROM.¹³ The goal of the practical was to introduce law students as well as students of social work services to performance of a legal interview. Students received training on interview skills using three tasks (fact-finding, legal advice, and an interview where bad news needed to be imparted to the client). In *Legally Speaking* the learner is a trainee in a virtual law firm. The trainee was given a general introduction to legal interviews, in which supportive information and support tools were provided.

Supportive information is helpful to the learning and execution of problem-solving aspects of legal conversation tasks (e.g., providing a method for preparing a legal interview, segmented in various steps). The support tools for the general introduction include examples of lawyers conducting legal interviews and an "interview checker" to observe and analyse these examples.

During the general introduction, the trainee receives several assignments to guide the study of general interviewing theory¹⁴ as well as support from

a senior (virtual) expert. The use of standard office tools such as experts' of backgrounds of difficult cases, consult experts. After legal interviews for information that is (e.g., carrying out a task that contains bad news) related to the interview tool for practising, feedback on a detailed

Supportive information section devoted to the use of a method for preparing a legal interview. Information is also included in the support tool up into segments (i.e., office. As support tool for practising, feedback for each phase of the interview, the univocal answers, the feedback supports the

Our experiment was designed to support the participants in the use of the aforementioned content. The participants needed to carry out (i.e., withdrawn from support tool) two case files on paper. The legal interviews. All participants working on the tasks. The same theory (i.e., support tool) withdrawn from the learning environment on interviewing preparation and "interview checker" the multimedia practical legal interviews outside

11 S. Kalyuga, P. Chandler and J. Sweller, Levels of expertise and instructional design, *Human Factors*, 40, 1-17 (1998); J. J. G. van Merriënboer, J. G. Schuurman, M. B. M. de Croock and F. Paas, Redirecting learners' attention during training: Effects on cognitive load, transfer test and training efficiency, *Learning and Instruction*, 12, 11-37 (2002).

12 For an overview of studies, see F. Paas, F. J. E. Tuovinen, H. Tabbers and P. W. M. van Gerven, Cognitive load measurement as a means to advance cognitive load theory, *Educational Psychologist*, 38(1), 63-71 (2003).

13 J. Wöretshofer, R. Verkijk, A. M. A. G. Starren-Weijenberg, R. A. M. Quanjel-Schreurs, M. Verdaasdonk, R. Kerkhoven, J. Daniels, W. M. J. Kerstjens, R. J. Nadolski, A. Slootmaker, M. H. L. S. Vos and J. Storm, *Legally Speaking* [Juridisch Gesproken] (version 1.0) [multimedia CD-ROM], Utrecht, The Netherlands: Digitale Universiteit (2004).

14 Our approach to this is very practical. We do not intend to oblige the student to work within one specific theory of interviewing. The theory offered to students is derived from the

experience of Dutch lawyers. However, as the prevailing theory among lawyers is client-centred

15 S. Kalyuga, P. Chandler and J. Sweller, Levels of expertise and instructional design, *Human Factors*, 40, 1-17 (1998); F. Paas, Redirecting learners' attention during training: Effects on cognitive load, transfer test and training efficiency, *Learning and Instruction*, 12, 11-37 (2002).

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a senior (virtual) employee of this firm, the coach. The trainee can make use of standard office equipment and can visit other places in the firm, such as experts' offices. The trainee can, for example, study the legal backgrounds of different cases in a file cabinet, make electronic notes, and consult experts. After this general introduction, the trainee must prepare legal interviews for various cases (*i.e.*, whole tasks), receives the supportive information that is more specifically related to a certain interview model (*e.g.*, carrying out fact-finding, offering legal advice, an interview that contains bad news), and uses support tools that are more specifically related to the interviews to be prepared (*e.g.*, an "interview simulator," a tool for practising/simulating an prepared interview with embedded feedback on a detailed level as well as on a global level).¹⁵

Supportive information in this course consists of a general section and a section devoted to the specific three interview models, which also contains a method for preparing a legal interview, segmented in various steps. This information is also included in the Textbook of the material. Tasks are split up into segments (*i.e.*, phases). The case files are available within a (virtual) office. As support mechanisms, the coach provides assignments with feedback for each phase in the whole task. As the assignments do not have univocal answers, the feedback typically represents expert model(s). The feedback supports self-reflection by students.¹⁶

Our experiment was restricted to the tasks of fact-finding and legal advice. The participants in the "support" condition or experimental group received all the aforementioned course materials for both types of interview that students needed to carry out (fact-finding, and offering legal advice). The participants withdrawn from support (the control group), received only the Textbook, the two case files on paper, and a CD-ROM with examples of lawyers conducting legal interviews. All materials were kept available to participants while working on the tasks. In fact, the participants in the control group received the same theory (*i.e.*, supportive information) as the experimental group, but were withdrawn from interactions that are typically possible in well-designed ICT learning environments (*e.g.*, feedback on theory-based assignments, feedback on interviewing preparation; and support tools such as "interview simulator" and "interview checker"). Such an ICT learning environment was provided by the multimedia practical. Finally, the participants conducted the prepared legal interviews outside the multimedia practical. Final performance on the

experience of Dutch lawyers who function as teachers and practitioners in this subject. However, as the prevailing theory in the Netherlands in teaching legal interview techniques to lawyers is client-centred interviewing, one could say that this is also prevalent in our theory.

¹⁵ S. Kalyuga, P. Chandler and J. Sweller, Levels of expertise and instructional design, *Human Factors*, 40, 1-17 (1998); J. J. G. van Merriënboer, J. G. Schuurman, M. B. M. de Croock and F. Paas, Redirecting learners' attention during training: Effects on cognitive load, transfer test and training efficiency, *Learning and Instruction*, 12, 11-37 (2002).

¹⁶ For an overview of studies, see F. Paas, J. E. Tuovinen, H. Tabbers and P. W. M. van Gerven, Cognitive load measurement as a means to advance cognitive load theory, *Educational Psychologist*, 38(1), 63-71 (2003).

whole learning task (i.e., the legal interviews) outside the multimedia practical was considered proof of skill acquisition.¹⁷

Method

Participants

Twenty eight (21 female, 7 male; mean age = 26.6 years, SD = 7.3, Min = 18, Max = 43) of the 30 students from three Dutch universities (all reading for a Bachelor of Laws degree) and one Dutch college (field-oriented study for social workers) completed the experiment. At their enrolment in the institutions, they were randomly assigned to either the experimental group (who were given learning support in their preparation for a legal interview ($n=21$) or to the control group, who were given no support in their preparation for a legal interview ($n=7$). None of the participants had any prior legal interviewing experience. Two participants (one in each group) did not finish the course due to personal reasons.¹⁸

Measurement instruments

Background questionnaire. A background questionnaire gathered data on age, gender, attitude towards learning *via* computers, computer literacy, and legal interviewing experience.¹⁹

Performance instrument for fact finding interview. An instrument (16-pointscale) was used to measure the performance results of participants' fact-finding interview (e.g., client introduction, elicitation of facts and structuring of facts, built on a relationship based on mutual trust). The instrument proved to be reliable and content-valid (Spearman's $\rho=0.7$, $p < 0.01$, Cohen's Kappa = 0.6).

Performance instrument for legal advice interview. An instrument (15-pointscale) was used to measure the performance results of participants' legal advice interview (e.g., client introduction, presentation of alternatives, recognition of and coping with, resistance). Several items were similar to those mentioned in the former instrument. The instrument also proved to be reliable and content-valid (Spearman's $\rho=0.8$, $p < 0.01$, Cohens Kappa = 0.6).²⁰

17 See, e.g., F. J. R. C. Dochy, *Assessment of prior knowledge as a determinant for future learning*, Utrecht/London: LEMMA, Jessica Kingsley (1992).

18 See N. Karweit, 'Time-on-task reconsidered: Synthesis of research on time and learning', *Educational leadership: Journal of the Association for Supervision and Curriculum Development*, 41 (1984), 32-35; W. Admiraal, T. Wubbels and A. Pilot, 'College teaching in legal education: Teaching method, students' time-on-task, and achievement', *Research in Higher Education*, 40, 687-704 (1999).

19 J. M. Keller, 'Motivational design of instruction', in C.M. Reigeluth (Ed.), *Instructional-design theories and models: An overview of their current status*, pp. 383-434, Hillsdale, NJ: Lawrence Erlbaum/Keller (1983).

20 J. Wöretshofer, R. Verkijk, A. M. A. G. Starren-Weijenberg, R. A. M. Quanjel-Schreurs, M. Verdaasdonk, R. Kerkhoven, J. Daniels, W. M. J. Kerstjens, R. J. Nadolski, A. Slootmaker, M. H. L. S. Vos and J. Storm, *Legally speaking* [Juridisch gesproken] (version 1.0) [multimedia CD-ROM]. Utrecht, The Netherlands: Digitale Universiteit (2004).

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Instrument for time on task. Participants reported time on task for each phase on a pre-structured time sheet. They were instructed to note down the start time and end time for each phase and to note down the spent time in multiples of five minutes.

Mental effort rating scale. Participants also indicated their mental effort for both legal interviews on a 9-point rating scale. This scale was used to measure the perceived cognitive load of the legal interview.

Motivation rating scale. In addition, participants indicated their motivation for both legal interviews in each phase on a 3-item, 7-point rating scale. Examples of items: "I was motivated to perform well on this task," "This task was interesting to me," "I put a lot of effort into coming up with the best possible solution."

Content complexity rating scale. Finally, participants indicated their perceived complexity of the content for both the fact-finding interview and the legal advice interview on a 9-point rating scale.

Procedure

Prospective participants were canvassed at all four institutions that were involved in the development of the materials. Information about the materials (e.g., learning objectives, required prior knowledge and skills, estimated study load per week, arrangement of the materials, and hardware requirements, privacy information and agreements) could be consulted by participants before they took part in the experiment. Prospective participants were asked to fill in and return the background questionnaire. For practical reasons, not all students showing interest could participate in the study, primarily as the course team preferred an approximately equal distribution of participants across all four institutions and also due to budget limitations. At each institution, date of showing interest was used as decision criterion. Subsequently, at each institution, participants were randomly assigned to one of the two experimental groups and were required to work individually. After studying the interviewing theory, participants were expected to work on the legal interview tasks. Participants working with the Multimedia Practical were strongly advised to work phase-by-phase because the program offered the possibility of skipping consecutive phases. Reported "time on task" values indicate that such participants did not skip any phases. Within a phase, there was maximum learner control so that participants were free to decide if and when to consult phase-specific information and how long to work on the assignment in a phase.

After six weeks (approximately 40 study hours), participants were required to carry out their prepared legal interviews at two different time slots (fact-finding, legal advice) during a one-day face to face session. Both legal interviews took place with a client and in front of two judges and as a result, the participants did not attend each other's legal interviews. The

client role was played by several persons, each in advance receiving the same strict role description as well as the complete manuscripts as they were used in the recordings for the "interview simulator." There were strict time constraints for the interviews. During the last five minutes of a time slot, both judges briefly discussed participants' legal interviewing performance. But, before doing so, both judges independently scored the legal interview using the corresponding performance measurement. The interviews were videotaped for later evaluation, so that if the performance measurement instruments had proven neither reliable nor content-valid, then the performance was not lost. Participants were required to return the time sheet, and rating scales in a stamped self-addressed envelope. Participants were informed whether they did or did not earn the study/course credits and received a monetary remuneration after completion of the material. This is a common procedure during testing of newly developed materials.

Data analysis and scoring

Two judges blindly and independently scored all participants' legal interviews using the performance measurement instruments. All efficiency measures were calculated using a procedure described by Paas and van Merriënboer (1993)²¹ for determining instructional condition efficiency (*E*).

3. Results

The collected data for determining computer literacy and attitude towards learning with computers showed no differences between the two groups. Remember that none of the participants had had prior legal interviewing experience (information derived from the collated background questionnaire data); and the randomised setup of this study ruled out the possible effect of domain knowledge. However, as university students can be expected to have more sophisticated academic skills than college students, students' educational background (university, college/high school) was treated as a covariate in all analyses.

Performance

The mean performance of legal advice interview was significantly better than fact-finding interview. ANCOV. performance of the legal advice interview was significantly better than fact-finding interview ($p < 0.001$, $\eta^2 = 0.25$). University students ($M = 5.90$) performed significantly better than college students ($M = 5.10$, $\eta^2 = 0.25$).

Table 1. Performance of legal advice interview

Fact-finding interview task (1-10)
Legal advice interview task (1-10)

Fact-finding interview task (1-10)
Legal advice interview task (1-10)

** $p < 0.001$ for availability

21 F. Paas and J. J. G. van Merriënboer, The efficiency of instructional conditions: An approach to combine mental effort and performance measures, *Human Factors*, 35(4), 737-743 (1993).

lvance receiving the manuscripts as they or." There were strict e minutes of a time legal interviewing endently scored the measurement. The t if the performance e nor content-valid, quired to return the ddressed envelope. ot earn the study/ after completion of testing of newly

participants' legal nents. All efficiency l by Paas and van ion efficiency (E).

nd attitude towards en the two groups. legal interviewing ound questionnaire t the possible effect can be expected to students, students') was treated as a

Performance

The mean performance results for the legal fact-finding interview and the legal advice interview are summarised in Table 1. ANCOVA revealed no significant effect for the results on the performance of the fact-finding interview. ANCOVA revealed a significant effect for support on the performance of the legal advice interview $F(2, 28) = 6.43$, $MSE = 0.83$, $p < 0.001$, $\eta^2 = 0.34$. The experimental group ($M = 7.29$, $SD = 0.99$) significantly outperformed the control group ($M = 6.43$, $SD = 1.13$) ($\max = 10$). University students ($M = 7.23$, $SD = 0.83$) outperformed college students ($M = 5.90$, $SD = 1.39$), $F(1, 28) = 8.21$, $MSE = 0.83$, $p < 0.001$, $\eta^2 = 0.25$.

Table 1. Performance on fact-finding interviewing task, and legal advice interviewing task

	Support (manipulation variable)			
	No support ($n = 7$)		Support ($n = 21$)	
	<i>M</i>	<i>SD</i>	<i>M</i>	<i>SD</i>
Fact-finding interviewing task (1–10)	7.50	1.19	7.29	1.18
Legal advice interviewing task (1–10)	6.43	1.13	7.29**	0.99

	Participants' institution (covariable)			
	University ($n = 23$)		College ($n = 5$)	
	<i>M</i>	<i>SD</i>	<i>M</i>	<i>SD</i>
Fact-finding interviewing task (1–10)	7.24	1.17	7.80	1.15
Legal advice interviewing task (1–10)	7.33	0.83	5.90	1.39

** $p < 0.001$ for availability of support.

Time on task, mental effort, and motivation

The mean results for time on task, mental effort, and motivation are summarised in Table 2.

Table 2. Time on task (in minutes), mental effort and motivation on fact-finding interviewing task, and legal advice interviewing task

	Support (manipulation variable)			
	No Support (<i>n</i> = 7)		Support (<i>n</i> = 21)	
	<i>M</i>	<i>SD</i>	<i>M</i>	<i>SD</i>
Fact-finding interviewing task				
Time on task	306	149	416	216
Mental effort (1-9)	5.14	2.19	5.48	2.18
Motivation (1-7)	5.57	0.50	5.87	0.77
Legal advice interviewing task				
Time on task	306	149	620	394
Mental effort (1-9)	7.00	1.00	6.29	2.5
Motivation (1-7)	5.62	0.68	5.89	0.76

	Participants' institution (covariable)			
	University (<i>n</i> = 23)		College (<i>n</i> = 5)	
	<i>M</i>	<i>SD</i>	<i>M</i>	<i>SD</i>
Fact-finding interviewing task				
Time on task	406	220	369	77
Mental effort (1-9)	5.61	2.21	4.40	1.67
Motivation (1-7)	5.80	0.70	5.80	0.87
Legal advice interviewing task				
Time on task	408	233	373	107
Mental effort (1-9)	6.17	1.92	7.80	0.45
Motivation (1-7)	5.90	0.72	5.47	0.77

Notes: Time on task based upon self-report.

Mental effort was measured on a 9-point rating scale (1 = very, very low mental effort, 9 = very, very high mental effort).

Motivation was measured on a 3-item 7-point rating scale (Maynard and Hakel, 1997) (1 = very, very low motivation, 7 = very, very high motivation).

Source: E. Paas, J.J.G. van Merriënboer and J.J. Adam, Measurement of cognitive load in instructional research. *Perceptual and Motor Skills*, 79, 419-430 (1994).

D.C. Maynard and M.D. Hakel, Effects of objective and subjective task complexity on performance. *Human Performance*, 10(4), 305-330 (1997).

With regard to time on task, mental effort

Participants reported 7.00 (max = 9) for both control groups. Participants working on both tasks between 5.57 and 5.8

Task efficiency

The mean efficiency was reported in Table 3. Efficiency was calculated as $M = \text{mental effort} / \text{time on task}$ (the total mean was 0.01 by the standard deviation

Table 3. Efficiency of fact-finding and legal advice interviewing

Fact-finding interviewing
Legal advice interviewing

Fact-finding interviewing
Legal advice interviewing

* $p < 0.01$ for availability of
** $p < 0.01$ for covariable "p

With regard to task efficiency, support on the efficiency of the participants was covariable of the part. Both groups were equally efficient in the fact-finding interviewing task as in the legal advice interviewing task. A significant difference was found, $p < 0.01$, $\eta^2 = 0.38$. The fact-finding interviewing task was more efficient than the legal advice interviewing task.

and motivation are

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ation variable)	
Support (n = 21)	
M	SD
1.16	2.16
1.48	2.18
1.87	0.77
2.20	3.94
2.29	2.5
2.89	0.76

ion (covariable)	
College (n = 5)	
M	SD
1.69	77
1.40	1.67
1.80	0.87
2.73	107
2.80	0.45
2.47	0.77

9 = mental effort, 9 = very,
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With regard to both legal interviews, no significant differences for time on task, mental effort and motivation were found for ANCOVA's.

Participants reported an average mental effort, ranging between 5.14 and 7.00 (max = 9) for both legal interviewing tasks in both experimental and control groups. Participants in both groups were highly motivated when working on both interviewing tasks, with motivation scores ranging between 5.57 and 5.89 (max = 7).

Task efficiency

The mean efficiency results for both interviewing tasks are summarised in Table 3. Efficiency was calculated as $(P - M)/v$ (2), where P = performance, and M = mental effort. The P and M scores on all variables are standardised (the total mean was subtracted from each score and the result was divided by the standard deviation), giving z-scores for each variable.

Table 3. Efficiency of fact-finding interviewing task and legal advice interviewing task

	Support (manipulation variable)			
	No Support (n = 7)		Support (n = 21)	
	M	SD	M	SD
Fact-finding interviewing task	0.22	1.73	-0.08	1.63
Legal advice interviewing task	-0.72	1.10	0.24*	1.23

	Participants' institution (covariable)			
	University (n = 23)		College (n = 5)	
	M	SD	M	SD
Fact-finding interviewing task	-0.17	1.68	0.78	1.21
Legal advice interviewing task	0.32**	1.09	-1.49	0.84

* $p < 0.01$ for availability of support.

** $p < 0.01$ for covariable "participants" institution.

With regard to task efficiency, ANCOVA did not reveal an effect for support on the efficiency of the legal fact-finding interviewing task. The covariable of the participants' institution did also not account for an effect. Both groups were equally efficient. ANCOVA revealed for the legal advice interviewing task a significant effect for support, $F(2,28) = 7.69$, $MSE = 1.05$, $p < 0.01$, $\eta^2 = 0.38$. The experimental group ($M = 0.24$, $SD = 1.23$) was more efficient than the control group ($M = -0.72$, $SD = 1.10$), and university

students ($M = 0.32$, $SD = 1.09$) were more efficient than college students ($M = -1.49$, $SD = 0.84$) in the legal advice interviewing task, $F(1, 28) = 10.83$, $MSE = 1.05$, $p < 0.01$, $\eta^2 = 0.30$.

Content complexity

With regard to the complexity of the content for the fact-finding interview and the legal advice interview, as this was perceived by the participants, ANCOVA did not reveal a significant effect between experimental and control groups, nor did college students perceive the content complexity differently from university students (see Table 4).

Table 4. Content complexity of fact-finding interviewing case and legal advice interviewing case

	Support (manipulation variable)			
	No Support ($n = 7$)		Support ($n = 21$)	
	<i>M</i>	<i>SD</i>	<i>M</i>	<i>SD</i>
Fact-finding interviewing case	4.57	1.27	4.90	1.48
Legal advice interviewing case	6.86	0.69	6.14	1.42

	Participants' institution (covariable)			
	University ($n = 23$)		College ($n = 5$)	
	<i>M</i>	<i>SD</i>	<i>M</i>	<i>SD</i>
Fact-finding interviewing case	4.91	1.35	4.40	1.82
Legal advice interviewing case	6.22	1.38	6.80	0.84

Note: Content complexity is measured on a 9-point rating scale (1 = very, very easy, 9 = very, very difficult).

Discussion

This study examined the effect of support on both task performance and task efficiency. The results have shown that in the legal advice interviewing task, the experimental group out-performed the control group and was also more efficient. There were no differences between the two groups in their performance and efficiency with respect to the legal fact-finding interviewing task. Providing support in learning to solve complex whole tasks led to both higher performance and greater efficiency.

The finding that performance and efficiency in the legal fact-finding interview did not differ between the groups probably stems from the fact that, oddly enough, it was a *disadvantage* for the participants of the

experimental group to "act" as if it was. Several participants after the interview it was too much support the fact-finding interview indicates that too much learning.²²

University students legal advice interview complexity between the students, the differences. University students capabilities and may students.²³ As a fact skills than an advantage significant difference college students in the

A straightforward support offered with acquiring complex sample sizes on the needed to make such learning would need sample sizes may learning results. In the transfer claim, but significant in the learning material yet be any measurable.

The multimedia presentation learning and face-to-small course in itself the world of legal information skills learning. But drawbacks in using embed the Practical information acquisition of legal information determine how it will

22 R. J. Nadolski, P. A. Kirsh, learning tasks for complex

23 C. Coles, and H. A. Holm, Coles, and H. A. Holm Press: Oslo (1993).

24 Paas and van Merriënbo

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Support ($n = 21$)	
M	SD
1.90	1.48
0.14	1.42

ion (covariable)	
College ($n = 5$)	
f	SD
40	1.82
80	0.84

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experimental group to be prepared on this interview. As a result, they had to "act" as if it was the first time they were confronted with the content. Several participants of the experimental group mentioned this difficulty after the interview to the judges. A second explanation could be that there was too much support for the participants of the experimental group for the fact-finding interview task. We have done some previous research that indicates that too much support as well as too little support can hinder learning.²²

University students were more efficient than college students on the legal advice interview. As there is no significant difference in content complexity between university and college students as it was perceived by the students, the difference is probably rooted in differences of academic skills. University students may have better general problem-solving capabilities and may adapt faster to new situations in comparison to college students.²³ As a fact-finding interview generally involves less academic skills than an advice interview this may explain why there was no significant differences in the efficiency and performance of university and college students in the fact-finding interview.

A straightforward practical implication of this study is that the kind of support offered within Multimedia Practicals is essential and sufficient for acquiring complex cognitive skills. Of course, more research with larger sample sizes on the circumstances and different formats of support is still needed to make such generalisations. In particular, the claim for transfer of learning would need to be explicitly tested. For example, using larger sample sizes may reveal time on task as a confounding variable for learning results. In the present study, there was no explicit testing of the transfer claim, but since there were only limited opportunities for practice in the learning materials, it was reasonable to expect that there would not yet be any measurable transfer effects.²⁴

The multimedia practical *Legally Speaking* can be used for both distance learning and face-to-face learning. It can be followed as an independent small course in itself, but then it will be no more than an introduction to the world of legal interviewing, because frequent practice is essential for skills learning. But we should recognise that there are of course also drawbacks in using ICT; and therefore it would probably be sensible to embed the Practical in a course that aims to support the student in the real acquisition of legal interviewing skills. However, an institution is free to determine how it will use the Practical within its educational setting. For

22 R. J. Nadolski, P. A. Kirschner, and J. J. G. van Merriënboer. Optimising the number of steps in learning tasks for complex skills. *British Journal of Educational Psychology* (in press).

23 C. Coles, and H. A. Holm. Learning in medicine: Towards a theory of medical education. In C. Coles, and H. A. Holm (Eds.), *Learning in Medicine*, pp. 189-209, Scandinavian University Press: Oslo (1993).

24 Paas and van Merriënboer (1994); Spiro *et al.* (1988).

effective use of such a resource, we recommend²⁵ that students first work with the Practical, then conduct prepared legal interviews outside the Multimedia Practical, in an actual simulated lawyer's office.²⁶ The big advantage of such a Multimedia Practical is that students can prepare the Practical individually, without the support of a teacher, at their own speed and their own place and time. A Multimedia Practical helps to minimize the support of a teacher in face-to-face training and reduces the costs of such training. However, for really effective learning in this domain, it is necessary for students to experience a real-time interview, for three reasons. First, additional training in a face-to-face setting involves students more than a Multimedia Practical can do. Second, such situations allow for personalised feedback to individual students, which is not feasible within a Multimedia Practical. Third, assessment of the mastery of such a complex skill is not easy and involves natural persons in carrying it out. One has to develop clear and easy-to-use measurement instruments for the assessment of complex skills such as pleading, writing an essay, or interviewing. Considerable effort is needed to arrive at well-defined, unambiguous criteria. In addition, assessors require training in applying assessment instruments before actually using them.

Although ICT has some drawbacks, it also has interesting potential for development. Agent technology such as avatars might make more efficient electronic communication possible. Furthermore this technology also overcomes one of the bottlenecks of ICT programmes as it can provide more personalised adapted support, in a way similar to Intelligent Tutoring Systems. Another way of dealing with the high cost of tutor time is to use electronic communication facilities where more advanced students could play an important role in providing support to less experienced students. Distributed learning environments can benefit from generic support tools and offer life-long learners large-scale yet cost-effective adaptive e-learning environments for the acquisition of legal skills.

Acknowledgements

The authors would like to thank the anonymous law students from various Dutch institutions for their participation in this study, and their teachers for letting them participate.

²⁵ This recommendation is based on our experience of the similar programme *Preparing a Plea*, J. Wöretshofer, R. J. Nadolski, A. M. A. G. Starren-Weijenberg, R. A. M. Quanjel-Schreurs, C. W. M. Aretz, N. H. W. van der Meer, G. Martyn, H. J. van den Brink, A. Sloomaker and J. Berkhout, *Preparing a plea* [Pleit voorbereid] (vers. 1.0) [multimedia CD-ROM]. Heerlen, The Netherlands: CIHO (2000).

²⁶ This recommendation is based on our experience of the similar programme *Preparing a Plea*, J. Wöretshofer, R. J. Nadolski, A. M. A. G. Starren-Weijenberg, R. A. M. Quanjel-Schreurs, C. W. M. Aretz, N. H. W. van der Meer, G. Martyn, H. J. van den Brink, A. Sloomaker and J. Berkhout, *Preparing a plea* [Pleit voorbereid] (vers. 1.0) [multimedia CD-ROM]. Heerlen, The Netherlands: CIHO (2000).